2022 Annual General Meeting



Agenda

- Financial Recap 2022
- Fundraising
- Volunteering
- Equipment Update
- Programming
 - Adult
 - Youth
- Adult Learn to Row
- STEM to Stern
- Board of Directors Election
- Awards and Recognition



Current MRC Board of Directors

Julie Lanear, President (Term Expires 2024)

Andy Kellen, Secretary (Term Expires 2024)

Todd Thompson, Treasurer (Term Expires 2023)

Leila Midelfort (Term Expires 2023)

Ryan Myers (Term Expires 2023)

Laura Scandurra (Term Expires 2025)

Sara Daum (Term Expires 2025)

Rosa Rhoden (Term Expires 2025)



MENDOTA ROWING CLUB TREASURER'S REPORT



2022

Total Operating Expenses \$99,126

- Boathouse rent
- Utilities
- Coaches
- Equipment purchases
- Equipment maintenance



2022

Total Operating Expenses \$99,126

Total Dues Income

⁻\$55,596

\$43,530



 50 Year Club History of Fundraising and Volunteering!

 2022 Donations/ Fundraising

\$34,411

• 2022 Deficit

\$9,119





2023 Fundraising Campaign Ready All Row!

MRC Fundraising Committee

Meet Your Fundraising Committee Members



Andrew Keller Amy Wencel Serenity Voss Katie Viet Heather Swan Laura Scandurra



Why fundraise?



- New equipment
- * Repairs/maintenance
- Offset costs for regatta entries
- Team uniforms
- Scholarships for junior rowers
- Offset club's expenses and operating costs



An evolving fundraising strategy



Goal: \$30K

Strategy:

- > Don't mess with what's working
- > Prioritize low hanging fruit:
 - Corporate team building program
 - Concessions
 - Rent-A-Rower
 - Outreach to potential donors
- > Cultivate business sponsors
- > Develop a signature annual (peer-to-peer) fundraising event



Don't mess with what's working...



2023	Targets

□ Masters Learn to Row \$8,500

Juniors Learn to Row \$8,500

Madison Marathon \$525

□ Collectivo Coffee \$1,500

\$19,025

Fundraising Goals



GOAL 1: Strengthen Rent-A-Rower (*Amy*), corporate team building & outreach to individual donors (*Serenity*), concessions at games and concerts (*Laura*), find an alternative to AmazonSmile (*Laura*)

GOAL 2: Cultivate corporate sponsorships (Andrew)

GOAL 3: Obtain grants including funding for scholarships (Laura)

GOAL 4: Conduct at least one peer-to-peer fundraising event (Committee) and club social event



Fundraising Activity Categories



Activity	Goal	Lead	Club Volunteer Hours	Date
Rent-A-Rower	\$2,000	Amy	130 volunteer hours	Ongoing
Corporate Rowing/Team Building	\$2,000	Serenity	20 volunteer hours	May - September
Concessions	\$7,000	Laura	400 volunteer hours	May - November
Donations (monthly giving campaign)	\$5,000	Serenity	None	Ongoing
Boat Naming	\$1,500		None	TBD
Grants	\$2,000	Laura/Heather	Grant writing support needed	Ongoing
Corporate Sponsorships	\$5,000	Andrew	None	Ongoing
Peer-to-Peer Fundraising Event (Row the Lake, Biathlon, Ergathon, Matching Grant Day etc)	\$5,000		25 people to raise \$200 each; social media support	TBD
Social Event/Biergarten	\$500	Laura/Amy		TBD
Total	\$30,000		550 hours	



Donate Register Login

Home The Canoe Heads Story How to Participate Your Impact Corporate Sponsors Participant Resources FAQ Conta



Amici's Canoe Heads for Kids presented by Canadian Tire Leaside is back!

Join us on Toronto's Waterfront for an epic urban canoe trip! Or participate from anywhere by becoming a virtual Canoe Head!

Saturday May 27, 2023 | In Person or Virtual!

Register

Click Register Now to join us on May 27, 2023 and start your fundraising journey!

Register Now

Donate Click Donate Now to make a donation to a Canoe Head or Canoe Heads team! Donate Now



Our Sponsors









Corporate Teams

We are thrilled to be offering the option for virtual corporate teams and corporate volunteer opportunities in 2023! Corporate teams are a great option for groups looking to get outside and get active while giving back to their community and sending more children to camp!

Learn More

Next steps



- 1. Members sign up for volunteer activities, including fundraising, thru the member portal.
- 2. Create a calendar of fundraising events with a focus on fun activities and/or those that net at least minimum wage or more per volunteer hour
 - Shania Twain Concert May 16 (10 volunteers needed)
 - Bratfest Memorial Day Weekend (10 volunteers needed)
 - *UW football games (between 4 and 10 volunteers needed per game)*
- 3. Streamline the process for volunteers to sign up for events
- 4. Update website regarding fundraising opportunities (*ie scholarships, corporate partnerships, monthly giving options etc.*)
- 5. Keep members updated of our progress toward our fundraising goal

One final thought...



- **❖**Membership participation is critical to fundraising success
- With 88 members, approximately 40% of the required volunteer hours would need to be spent on fundraising to meet our target
- ❖Approximately half of our members used the buy-out option as they did not meet their volunteer goals for 2022





Thank you! We welcome any ideas and feedback.



Volunteering



Volunteer Requirements for Members

- Full Year Members 15 hours / year
- Monthly Members 2 hours / month up to 15 hrs/yr

Why do we require volunteer hours?

- Club operation
- Fundraising to help meet our operational expenses



Volunteer Hours Buyout Option

All members will be required to log their hours in our online tracking system

You can buyout your time for \$25/hr or a max of \$250/year

At the end of the year, members who have volunteered less than 15 hours will be invoiced at a rate of \$25/hr



Where we are Tracking Volunteer Hours

Volunteer Hour Tracking https://mendotarowingclub.com/Volunteer-Hours



HOME ABOUT • PROGRAMS • RESOURCES • DONATE MEMBERS •

Home » Members » Log Volunteer Hours

Enter Your Volunteer Hours - May 2022-April 2023

View Your Total Volunteer Hours for May 2022 - April 2023

Volunteer Hour Summary (as of 5/15/2022)

Tracking Volunteer Hours

Because Mendota Rowing Club is a member-run organization, we require all members to commit to a certain amount of volunteer hours each year for our club. The volunteer work that we do together helps keep our expenses down and membership dues low. It also builds community and friendships.

FAQs

Q: Why am I required to track my volunteer hours?

- Tracking hours give us a better sense of how much work is required for the many tasks that are needed to run the club.
- Having a record of volunteer hours is helpful when we write grants.
- To ensure tasks are shared evenly across the community of rowers.



How Can You Help?

- Club Treasurer / BOD member
- Learn to Row Coordinator
- Learn to Row Instructor and/or assistant
- Assist with NLTR day, Open houses
- Volunteer around the boathouse
 - Spring and Fall workdays
 - Equipment maintenance
 - Dock and Launch maintenance
- Volunteer at fundraising events
 - Concessions
 - Madison Marathon
 - Coffee Sales
 - Rent-a-rower



2023 Membership Rates

Annual Membership Renewal begins 4/1/23

Membership Type	Rate *
Annual Adult	\$900
Annual Student	\$525
Monthly Adult	\$175
Monthly Student	\$125
Independent Sculler	\$500
Novice Monthly	\$150
Winter Only	\$250
Junior – HS	\$200/mo
Middle School	\$150/mo

- Membership rates do not include any regatta fees
- Financial Assistance request is available on our website
- Electronic payment only starting this year; 3% service fee
- Automatic renewal of monthly memberships



Member Profiles - Volunteer Interest and Safety Information Updates

Volunteer Categories

I. Fundraising

- Concessions (UW Football, Breeze Field, Concerts)
- Rent-A-Rower
- Madison Marathon
- Collectivo Coffee
- Peer-to-Peer event organization
- Team Building
- Grant Writing

II. Learn to Row Instruction

- Lead Adult Learn to Row Instructor
- Assistant Adult Learn to Row Instructor

III. Facilities and Maintenance / Boathouse Upkeep

- Volunteer Coordinator
- Gardening (2 times/month)
- Get Gasoline for Launches
- Take out trash (weekly)
- Wash Towels (2 times/month)
- Organizing oars (2 times/month)
- Megaphones, Walkie Talkies, Cox boxes
- Manage Spring/Fall Boathouse Cleaning

IV. Advanced Maintenance

- Boathouse Maintenance/Construction
- Dock Maintenance
- Launch Maintenance
- Rowing Shell Repair
- Erg maintenance

V. STEM to Stern

- Facilitation/chaperones
- Community Outreach
- Transportation

VI. External Events and Social Media

- Marketing (Poster/Graphic Design, T-Shirt design, advertising)
- Website Admin
- Social media and outreach
- National Learn to Row Day Volunteer lead
- Photographer
- Social Event Planner
- First Contact/General Inquiries



Spring 2023 MRC Equipment Report



What is new around the boathouse?

A fond farewell to: And Hello to:

Wood handled oars New Hudson Midweight 2X/2-

8 new C2 sweep oars

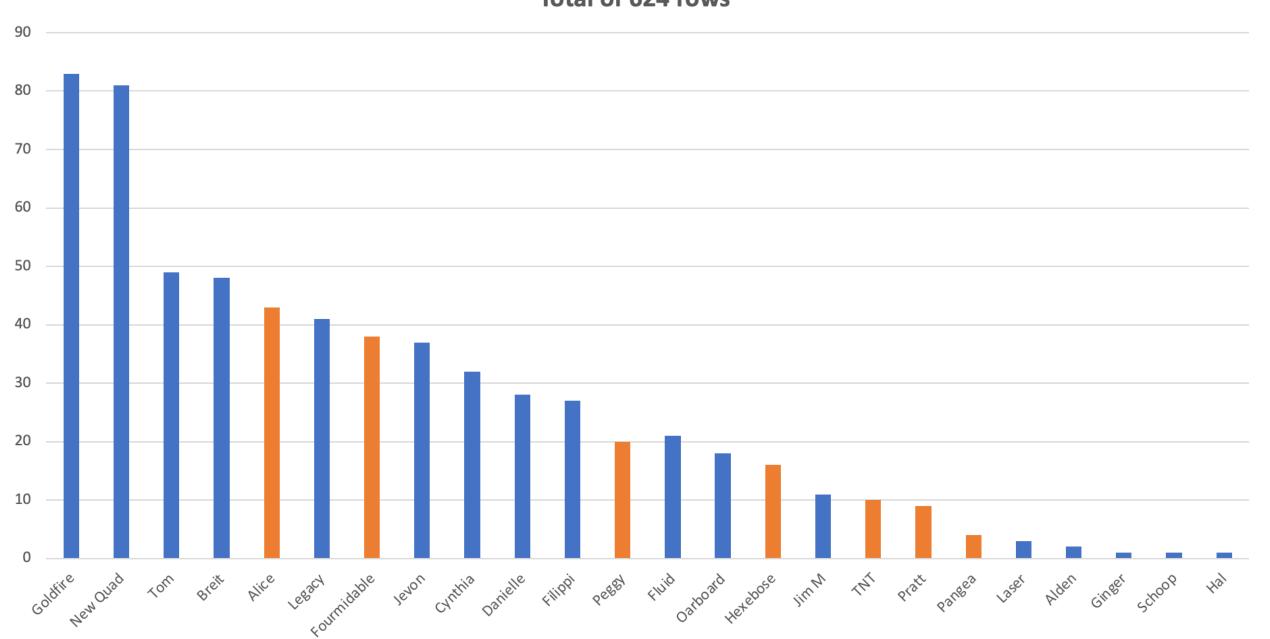
New (adjustable) shoes

Two new pair of waders

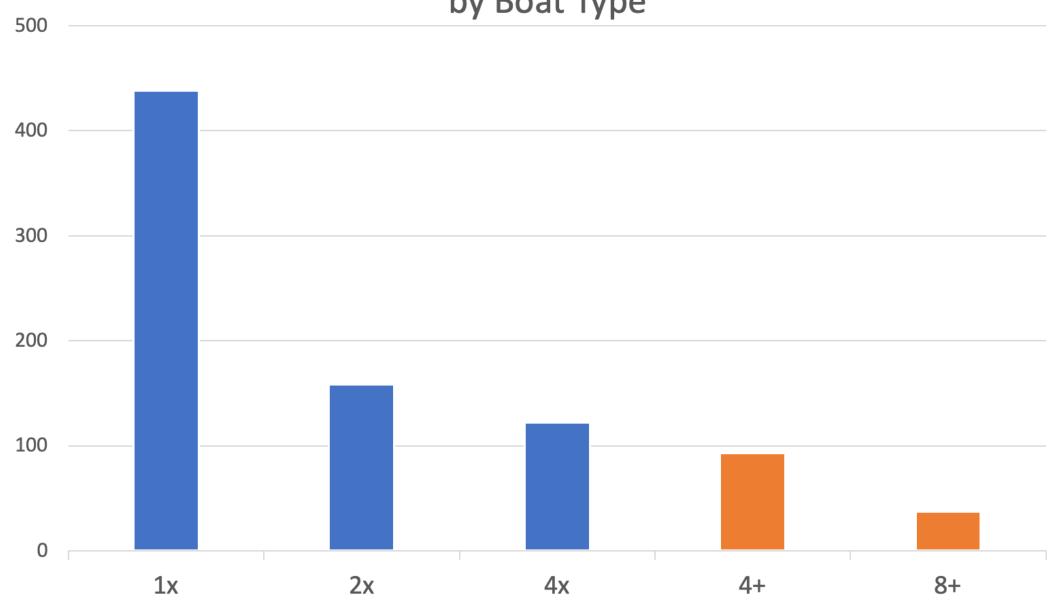
Tools and equipment for regattas



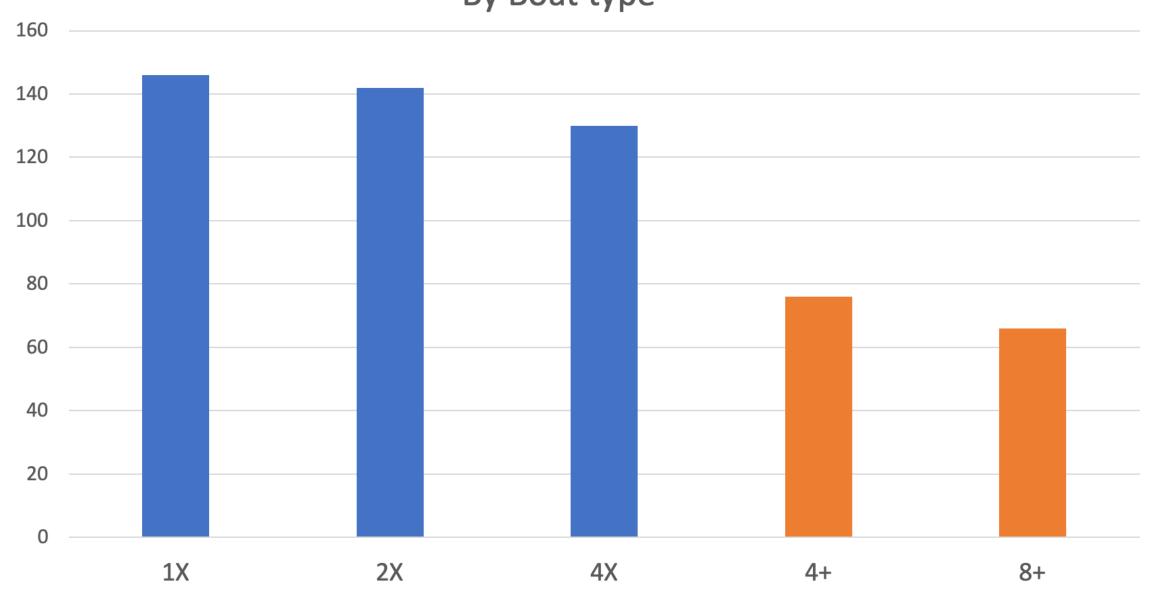
Number of Times on the water in 2022 Total of 624 rows



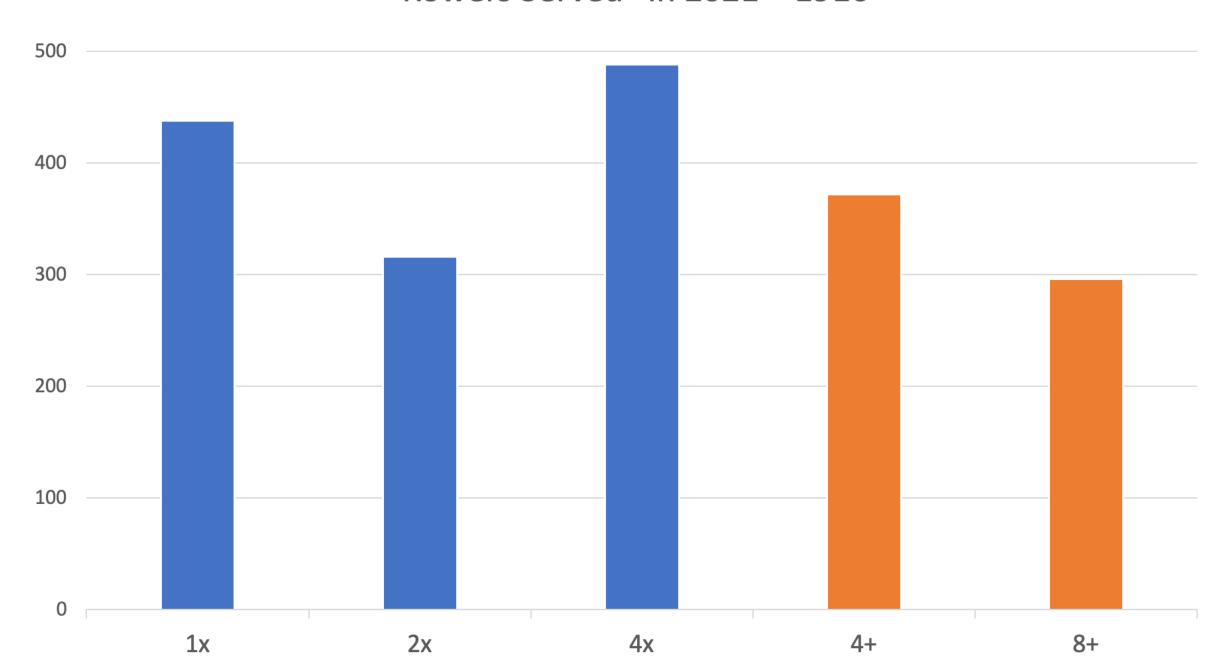
2021 Boat Usage by Boat Type

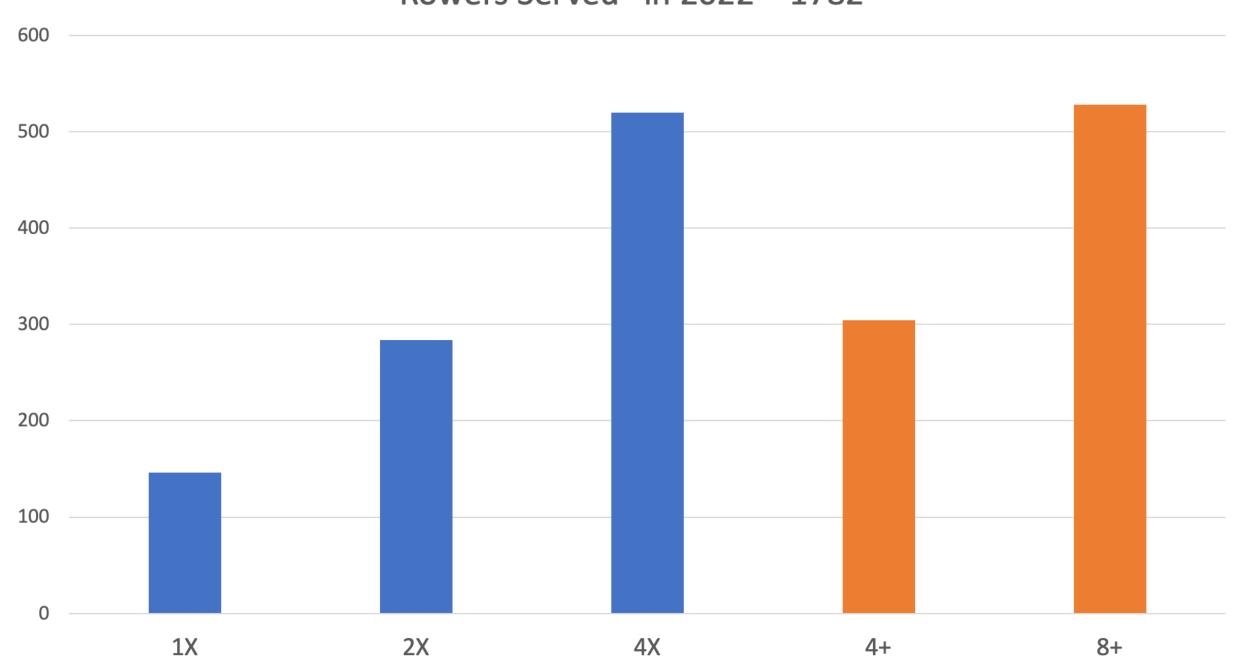


2022 Boat usage By Boat type



"Rowers Served" in 2021 = 1910





MRCs system for **Reporting** and **Recording** equipment problems and solutions

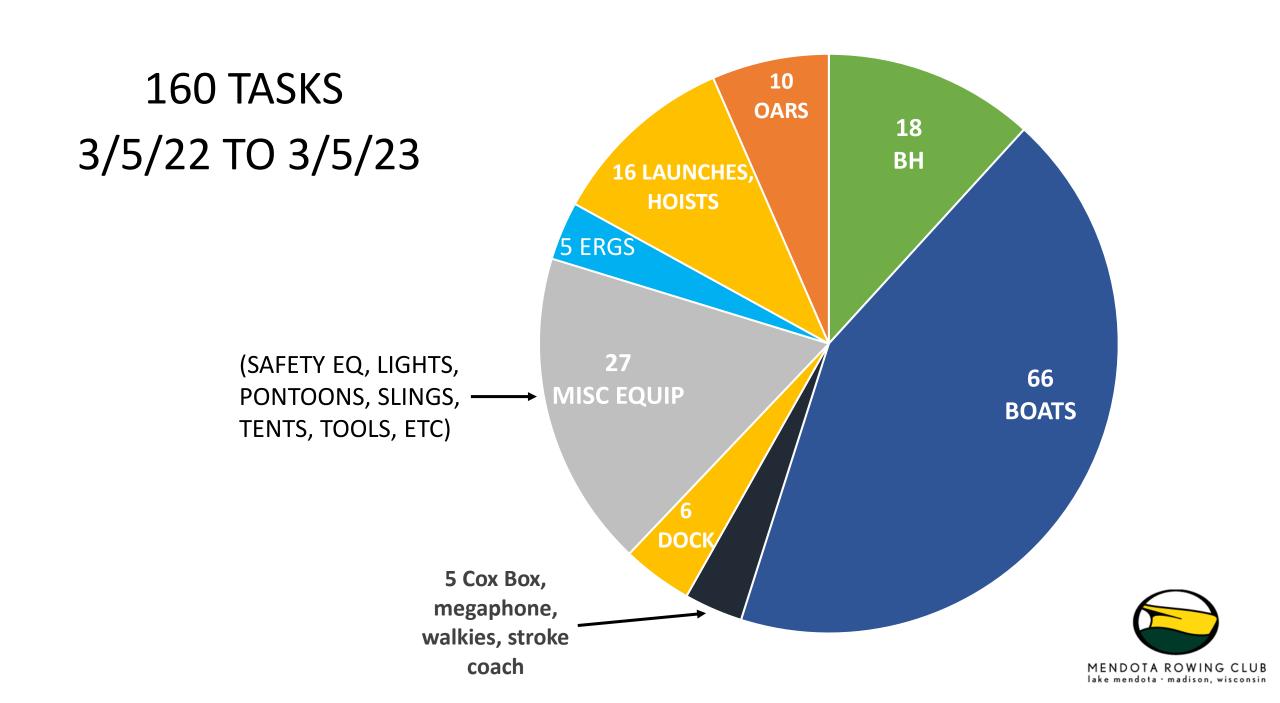
Reporting:

repair@mendotarowingclub.com

Recording:

Google spreadsheet "MRC equipment log"

MENDOTA ROWING



Sample of repair log

310	9/4/22	Boathouse	Completed	Door stop in womens bathroom missing. Purchase new.	Nancy	Purchase 2 that are beefier than previous flimsy Ace door stops
311	9/10/22	Boats	Completed	Three-seat Vespoli shoes falling apart at heel. Repair	Nancy	G-Flex repair heel.
312	9/11/22	Equipment, misc	Completed	Additional tools needed: 3/4" wrench, good standard size phillips screw driver	Nancy	Menards
313	9/13/22	Equipment, misc	Completed	More seat mini bungies needed. Pu	Nancy	Purchase 4mm black shock cord, hog ring pliers and rings. Make new seat bungies using hooks from old or too-short bungies
314	9/13/22	Equipment, misc	Completed	7/16 wrench bag is in bad shape. Make new, similar to 10mm bag (zipper pouch with flat bottom area).	Nancy	Measure wrenches and determine bag size, materials.
315	9/13/22	Equipment, misc	Completed	Hitch pin clip missing from trailer hitch. Purchase new and spare.	Nancy	1/8 x 2-9/16 works. (5/32 too big for hole in pin). Ace or Menards
316	9/14/22	Equipment, misc	Completed	One of new walkie talkies does not transmit sound. Leila will investigate	Andy	Setting found to fix
317	9/14/22	Boats	Completed	Stroke seat Peggy shoe lost two screws, very loose. Replace and purchase more screws.	Nancy	M5-0.8 x 10 mm Flat head phillips. Ace or Home depot
318	9/14/22	Boats	Completed	Label riggers with boat and seat	Katie V	Determine best way to label and where to label.
319	9/24/22	Boats	Completed	Pratt: Missing 5 seat backstay bolt.	Andy	Replaced bolt with spare.
320	9/24/22	Boats	Completed	Cynthia: soles of shoes separating from upper.	Nancy	Repair with g-flex epoxy (tubes).
321	10/1/22	Equipment, misc	Completed	Replace fabric on worn set of boat slings	Nancy	Blue Sunbrella.
322	10/2/22	Launches, hoists	Completed	Tilly: Missing safety stop lanyard	Andy	Replaced safety stop lanyard with spare
323	10/4/22	Boats	Completed	Goldfire: Bow rigger port backstay is bent.	Andy	Replaced with backstay from Jim Martyn
324	10/27/22	Boats	Completed	Peggy: Bolt on 2 seat oarlock sheared off inside pin.	Andy	Extracted broken bolt from pin using vice grips! Replaced with new bolt.
325	10/27/22	Boats	Completed	Alice: Replace all oarlocks. 5 degree pitch.	Alex	

FEATURED EQUIPMENT IMPROVEMENT #1



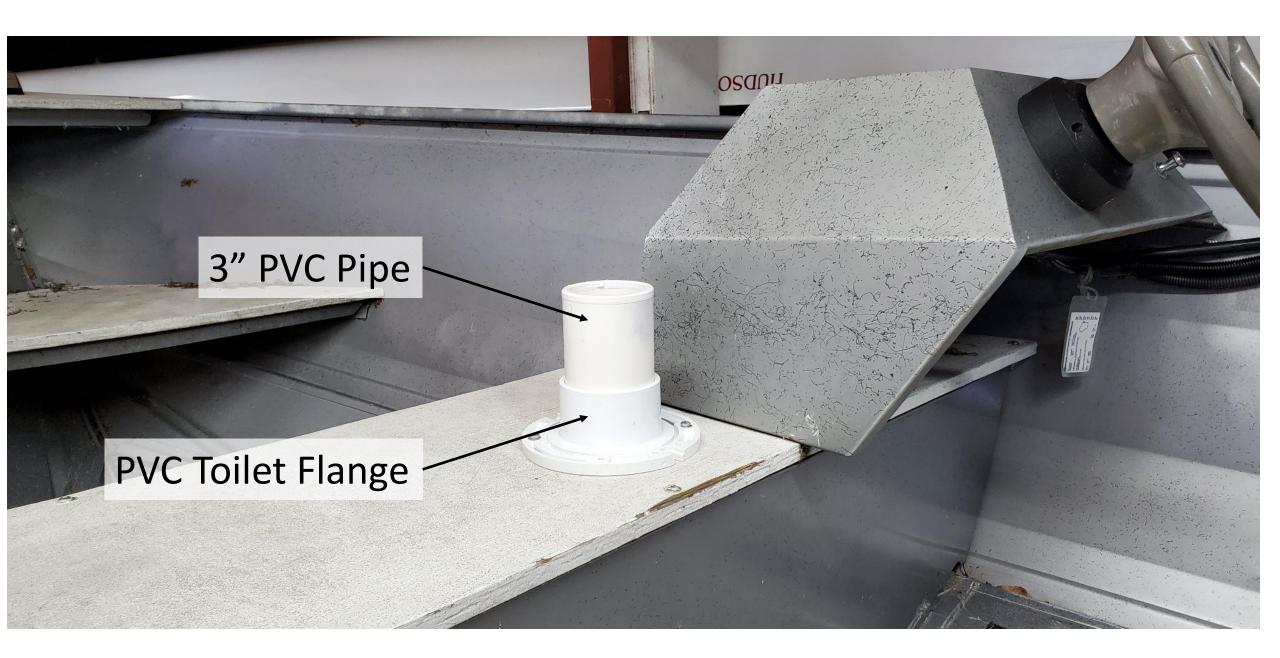




FEATURED EQUIPMENT IMPROVEMENT #2



MEGAPHONE HOLDER





How can I help?

Volunteer to be one of our Equipment Captains!

Why?

- Contribute to your club
- Learn new skills
- Take care of your volunteer hours

Equipment Captains

You could be:

- Dock, platform and hoist Captain
- Launch and Outboard Captain
- Fuel Captain (for outboards)
- Erg Captain
- Cox Box and Stroke Coach Captain
- Walkie Talkie and Megaphone Captain







Mendota Rowing Club 2023 Youth Programming

MENDOTA ROWING CLUB lake mendota · madison, wisconsin

2023 Youth Programming

30 students (HS and MS) completed our Youth Learn to Row Camps in 2022

Middle School

Successful 2022 season with many rowers participating in their **first** regatta at the WISCO Chase!!

- 6 new rowers joined the MS squad this year.
- Practices: Monday, Wednesday & Saturdays
- Led by Coach Rose Sears!
- MSer's will be able to participate in the CRRC Invite on April 29th, a
 potential scrimmage and the WISCO Chase October 1st.
- New rowers are welcome to join anytime, spread the word!
- Continuing to grow our STEM to Stern program.
- · Assistant coaches are needed, we will train.

Junior Team

• 2022 season highlights: Include winning finishes in the girls U17 2x and 1x and personal bests in the boys U17 2x at the Midwest Championships

• First place finish in the girls 1x at Chicago Sprints

- 5 new rowers joined our squad and 5 advanced from our MS team this year and have been rockn' it!
- Practices: Monday-Thursday and Saturdays Led by Coach Heather Swan
- Spring Regattas:
- CRRC Invite April 29th
- Indy Junior Sprints May 6th
 Midwest Junior Championship May 19-21
- *Junior National Championship June 8-11
- This year our goal is to have a recreational squad and competitive squad so all rowers can grow their skill.
- We are looking for assistant coaches!!

Important Dates

Mendota Tank Day on March 11th

High School: 1:00-2:45pm

Middle School: 3:00-4:30pm

Youth Open House April 22nd - Grab some flyers!

National Learn to Row Day - June 3rd

Summer Youth Learn to Row Camp Registration Live on our Website

R.O.W. = Resilience, Optimism and Willingness

Learn to Row !! Youth Summer Camps



Monday - Friday 10:30am-1:00pm - \$250.00

June 19 - 23 June 26 - 30 July 24 - 28

July 31 - August 4 August 14 - 18

visit: Mendotarowingclub.com

Post flyers & spread the good word of Rowing at Mendota far and wide!









Mendota Rowing Club 2023 Masters Programming



2022 Season Highlights

Practices were well attended with competitive, recreational and novice options.

Medals were brought home at all the regattas we attended:

- Minneapolis Sprints
- Chicago Sprints
- WISCO Chase
- Head of the Rock

Team spirit was high and we learned we have the best boat pit crew in the Midwest!

2023 Masters Programming

LAND practices are open to ALL and will continue with a training plan structured towards Masters Nationals in July.

- Captain led Monday, Wednesday, Friday
- Coached practices Tuesday, Thursday and Saturday

Team Coached practices on the **WATER** - 4-5 days a week

- Competitive/Advanced
- Recreational
- Novice (Mid June)
- Saturday 'Singles Swing Rows'
- Bowing and Coxswaining Workshops 'Pairing up in Pairs' Workshop
- Guest Coaches

~ Regattas ~

- ★ Minneapolis Sprints, MN June 17th
- ★ Chicago Sprints, IL July 8th & 9th
- ★ USRowing Club Nationals, Bethel OH July 13th 16th
- ★ Masters Nationals, Indianapolis IN July 20 -23
- ★ Chicago River Marathon & Half Marathon, IL September 10th
- ★ Head of the Des Moines, IA September 23rd
- ★ WISCO Chase, Jefferson WI October 1st
- * Head of the Rock, Rockford IL October 8th
- ★ Head of the Charles, Boston MA October 20 22 (Lottery)
- * Head of the Schuykill, Philadelphia PA October 28 29
- ★ Head of the Hooch, Chattanooga TN November 4 5 (Lottery)

Upcoming Events

➤ UW Tanks - March 11th - 11:00-12:45pm

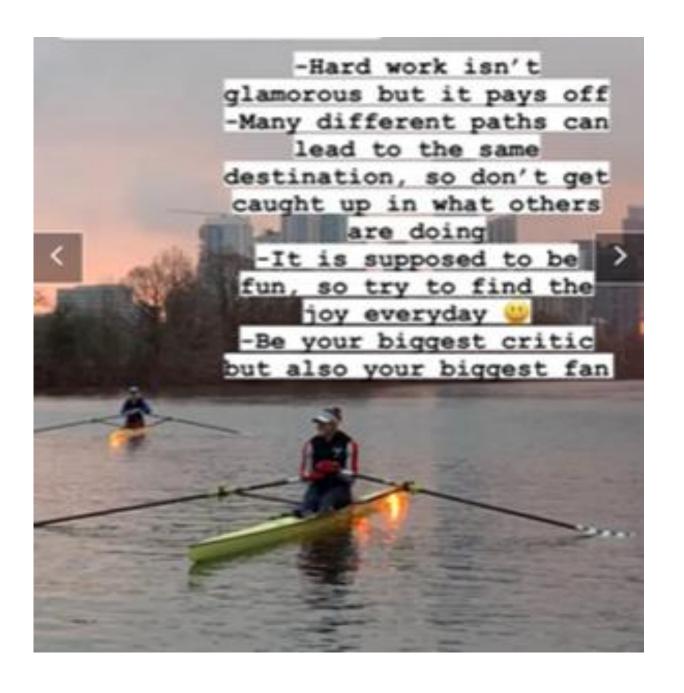
➤ Spring Opening Day - TBD

➤ Adult Open Boathouse - May 6th - 12:00-2:00pm

➤ National Learn to Row Day Open Boathouse - 12:00 - 4:00pm

Thank you to all of the fantastic coaches over the 22/23 season!

Sara Krizan Nate Colgen Lorenzo Miller Carlee Hayden Amanda Triebensee Silke Van Der Weide Darya Pronina **Evelyn Schauer** Rose Sears Sarah Navin Jackie Lanear Miriam Beck Guest coach - Martha Laugen **UW Rower Volunteers**



We are currently hiring!!

Adult Learn To Row



ADULT LEARN TO ROW 2022 RE-CAP

- *<u>ADVERTISING</u> Isthmus (Instagram story and free event calendar post for NLTRD), flyers, Silent Sports print ad, Madison365.com sidebar ad, 608today email, and one Saturday on the Square
- *SESSIONS (11) offered between May and August (7) classes ran, (4) were cancelled
- *INSTRUCTORS Started with a primary instructor and moved to volunteers filling in as needed
- *STUDENTS (28) enrolled [5 teachers, 4 HAC members used discount codes]
- *NLTRD (48) pre-registered, (36) attended [incl. 7 walk-ups]
- *What drew people to enroll? LTR classes Internet search, friend/current member, HAC flyers NLTRD Friend/current member, internet search, Isthmus calendar event/608today email



ADULT LEARN TO ROW 2023

- *<u>ADVERTISING</u> In need of flyer and ad designer, currently pricing ads in Isthmus, Badger Herald, Madison365.com and 608today
- *<u>SESSIONS</u> (3) will be offered between June and August
- *STUDENTS Will be offering same discounts as last year and adding Crossfit Recursive
- *NLTRD Saturday, June 3rd

PLEASE SPREAD THE WORD ABOUT CLASSES AND NLTRD!

In need of Adult LTR coordinator replacement by mid-April



STEM 2 Stern



STEM-to-Stern 2022 year in review





5 Team Members 21% of Youth Program





2 Tutoring
Program
Participant



4 New & 5 Returning Participants 24 Since Start of Program in 2020



4 Athletes2 Local Regattas



1 New Partner Program
= 4 Active Community
Partners



9 Volunteers & 5
Staff



STEM-to-Stern 2023 looking ahead

0

Successes

UW Campus STEM Sessions



Community Partnership



Changes



3 MS Graduates

Swimming



Transportation





Challenges

Board of Directors Election



BOD Elections

Board of Directors Candidates (vote by acclamation)

[] Andrew Keller



Awards and Recognition



Thank you!

Individual member and non-member donations











Clean Oarlock Award

The Clean Oarlock is awarded annually for exceptional service to the club during the past year.

Andrew Keller

Rebecca Sloan



Engine Room Award

The Engine Room is awarded annually for exceptional long-term service to the club, by working hard in the background and out of the limelight.



Sara Krizan

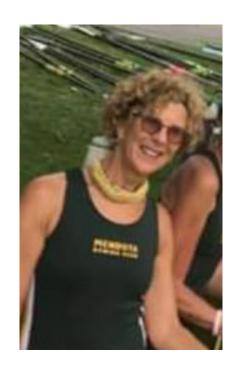


Heather Swan



Clete Minter Lifetime Achievement Award

Fran Breit









Thank you for attending and we look forward to seeing you at the UW Tanks next weekend and the boathouse this summer!

